



*NATIONAL OPEN UNIVERSITY OF NIGERIA*  
*University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja*  
*Dept. of Agricultural Economics and Extension, Faculty of Agricultural Sciences,*

**2024 1 EXAMINATION**

Course Code: **HCM 433**

Course Title: **MANAGEMENT AND ORGANISATIONAL BEHAVIOUR**

Credit Unit: **2 Units**

Total Score: **70 Marks**

Time Allowed: **2 hours**

**INSTRUCTION: Answer compulsory question 1 (30 marks) and any other 2 questions (20 marks each)**

- 1a. Explain the four (4) parameters that influence behavior in work environment 16 marks  
1b. Describe three (3) ways culture interact with business according to Needle (1999) 9 marks  
1c. Outline the five (5) characteristics of organizations 5 marks
- 2a. State the fourteen (14) principles of organization as formulated by Henri Fayol 14 marks  
2b. Explain the three (3) types of goal conflict 6 marks
- 3a. List and explain the five (5) power blocs 15 marks  
3b. Explain the term "Status" 5 marks
- 4a. State the ten (10) communication principles codified by the American Management Associations (AMA) as "the ten commandments of good communication" 10 marks  
4b. List five (5) process theories of motivation 5 marks  
4c. List five (5) major sub-systems of socio-technical system 5 marks