



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja
FACULTY OF MANAGEMENT SCIENCES
2023_1 POP EXAMINATION...

Course Code: ENT 705

Course Title: INTRODUCTION TO ENTREPRENEURIAL FINANCING

Credit Unit: 2

Instructions:

- 1. Indicate your Matriculation Number clearly**
- 2. Attempt Question 1 and any other two (2) questions**
- 3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each**
- 4. Present all your points in coherent and orderly manner**

Time Allowed: 2 Hours

Compulsory Question

Question 1a: Mention any 10 social responsibilities expected of the Nigerian Entrepreneur and its impact in economic growth. **(10 Marks)**

Question 1b: Describe who is an Entrepreneur and give any two (2) definitions of Entrepreneurship **(10 Marks)**

Question 1c: Mention any 10 social responsibilities **(10 Marks)**

Question 2: According to McClelland (1961), List any ten (10) Characteristics of an Entrepreneur **(20Marks)**

Question 3a: Enumerate the Steps in Intrapreneurial Development in Organizations **(10 Marks)**

Question 3b: Enumerate the statement that validates Entrepreneurship as a Factor of Production **(10 Marks)**

Question 4: What are the government measures to enhance the status of smes in nigeria **(20 Marks)**

(Wishing You All The Very Best)