



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja  
**FACULTY OF MANAGEMENT SCIENCES**  
**2023\_1 POP EXAMINATION**

**Course Code: BUS714**

**Course Title: Principles of Management**

**Credit Unit: 2**

- Instructions:**
1. Indicate your Matriculation Number clearly
  2. Attempt Question 1 and any other two (2) questions
  3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each
  4. Present all your points in coherent and orderly manner

**Time Allowed: 2 Hours**

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|---|----------|
| 1a) Account for Types of available Environment.   | 15Marks  |
| 1b) What did you understand by Competitive Environment.   | 15Marks  |
| 2a) Debate on the Historical Background of Management.  | 10Marks  |
| 2b) Account for Events that Promoted the Study of Management.   | 10Marks  |
| 3a) Write all you know on Period 11.  | 10Marks  |
| 3b) Summarize the assertions of Human Relations school of thought.  | 10Marks  |
| 4a) Discuss the influence or the contributions of the contemporary management school of thought.                | 10Marks  |
| 4b) Explain the core Role of Managers.  | 10Marks  |
| 5a) Analyze the core points on the second approach or way to study managerial work.                             | 10Marks  |
| 5b) What is the variance between Universality of Management Functions and Transferability of managerial skills. | 10Marks. |