



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
Plot 91, Cadastral Zone, Nnamdi Azikwe Express Way, Jabi, Abuja  
Faculty of Education  
2023\_1 POP EXAMINATION

**COURSE CODE: EDA825**

**COURSE TITLE: MANAGERIAL PSYCHOLOGY**

**CREDIT UNIT: 2CU**

**TIME ALLOWED: 2 HOURS**

**INSTRUCTIONS: Answer question number 1 and any other 2 questions**

1. List and Discuss the different approaches to the management of staff in a school organization (30 Marks)
  - 2a). Define the concept of values in an organization. (10 Marks)
  - b) Define and explain the term planning in an organization (10 marks)
  - 3a). Discuss the effect of the traditional management leadership style in an organization.(10 Marks)
  - b). Define the concept change distinguishing between the different categories of change (10 Marks)
- 4). Discuss the Functions of a Leader (20 Marks)