

# NATIONAL OPEN UNIVERSITY OF NIGERIA Plot 91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja. Faculty of Education

## **POP EXAMINATION 2022\_2**

PROGRAMME: M.ED.

COURSE TITLE: MANAGERIAL PSYCHOLOGY

COURSE CODE: EDA825

**CREDIT UNIT(s): 2** 

TIME ALLOWED: 2 HOURS

INSTRUCTION: ANSWER QUESTION ONE (1) AND ANY OTHER TWO (2)

**QUESTIONS** 

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### **Question 1**

a. Explain a conflict situation in an organisation. (3marks)

b. Describe the term "efficiency". (2marks)

- c. Discuss five (5) ways through which organisation conflict arises. (10marks)
- d. Name a conflict situation in your organisation and explain five methods to resolve the conflict. (15marks)

### **Question 2**

a. What is management? (2marks)b. Who is a manager? (3marks)

c. List and explain five (5) management responsibilities that a manager attends to on a daily basis. (15marks)

### **Question 3**

Explain ten (10) basic management functions. (20marks)

#### **Ouestion 4**

- a. Explain the concept of "organization's culture". (6marks)
- b. Give two (2) reasons why a school manager should motivate his/her staff. (4marks)
- c. Define organizational mission. (2marks)
- d. Clarify the purpose of organisational culture to the following:
  - (i) Managers, (ii) employees (ii) public at large. (8marks)