



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja
FACULTY OF MANAGEMENT SCIENCES
2022_1 EXAMINATIONS

Course Code: BUS714

Course Title: Principles of Management

Credit Unit: 2

Instructions:

- 1. Indicate your Matriculation Number clearly**
- 2. Attempt Question 1 and any other two (2) questions**
- 3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each**
- 4. Present all your points in coherent and orderly manner**

Time Allowed: 2 Hours

1, Explain the need for the understanding of management theories which dominates each period to managers' organizations. 30Marks

2a) How does Henry Mintzberg (1971) studied managers at work and classified their work roles. 10Marks

2b) Demonstrate the Sequence of the Performance of Managerial Functions with brief explanation. 10Marks

3a) Henry Fayol offered fourteen principles of management that he found useful in his career as an executive managing director. Summarize the principles. 14Marks

3b) Since Time is the most perishable of al resources. How does a manager secure time for her organization. 6Marks

4a) Discuss the Contingency Factors that influence the Structure Decision. 10Marks

4b) In an organizational context, leadership derives their power from the basic sources. Discuss. 10Marks

5a) Evaluate the Conventional assumptions of Theory X and Theory Y. 10Marks

5b) Analyze the motivation of Works of Maslow and Victor Vroom. 10Marks