

## NATIONAL OPEN UNIVERSITY OF NIGERIA FACULTY OF AGRICULTURAL SCIENCES DEPARTMENT OF AGRICULTURAL ECONOMICS AND EXTENSION KM. 4 KADUNA-ZARIA EXPRESS WAY POP EXAMINATION 2021

<b>Course Code:</b>	AEM 736
<b>Course Title:</b>	Extension Organisation and Management.
Credit Unit:	2
Exam Question:	POP 2021_2
<b>Total Score:</b>	70 Marks
Instruction:	Answer any 3 questions only.
Time Allowed:	Two hours.

- 1a. Discuss any five types of organizational structure (10 marks).
- b. Enumerate any five benefits of training in an extension organization (10 marks).
- c. State the implication of the fusion theory (4 marks).
- 2a. Describe the four major types of planning in an extension organization (10 marks).
- b. Explain Maslow's theory of human needs and motives in hierarchical order (10 marks).
- c. List any three sequence of activities involved in controlling (3 marks).

3a. Why do we recruit extension agents in an extension organization (10 marks).

- b. Enumerate the roles of subject matter specialists in an extension organization (10 marks).
- c. Outline any three stages of manpower planning (3 marks).

4a. Briefly discuss any five procedures involved in staff selection (10 marks).

- b. Describe any ten (10) methods for achieving coordination (10 marks).
- c. Mention any three concepts associated with delegation of authority (3 marks).