



**DEPARTMENT OF AGRICULTURAL ECONOMICS AND EXTENSION  
FACULTY OF AGRICULTURAL SCIENCES  
NATIONAL OPEN UNIVERSITY OF NIGERIA KADUNA  
POP EXAMINATION 2021**

**Course: AEM 505: Management of Agricultural Extension Personnel.**

**Credit Unit: 2**

**Time Allowed: 2 Hours**

**Instruction: Answer three (3) questions.**

1 (a). For any effective extension programme trained supervisors must play vital roles or functions. Describe 5 of these roles. **15marks**

(b). Define extension administration and state clearly the main purpose of extension administration in extension system. **4 marks**

(c). Why do you think budget should be a priority in organizing and coordinating for extension work? **=5marks**

**Total = 24 marks**

2(a). What are the eight (8) functions of Fayol's explanation of management. **8 marks**

(b). As an extension administrator, explain 5 strategic tasks that should be put into consideration. **10marks**

(c). Staff Morale is very necessary for an administrator. How can it be achieved? **=5marks.**

**Total = 23 marks**

3(a). Describe motivation and explain the various types of motivation you have studied.. **15marks**

(b). Extension supervision in Nigeria is not without challenges. Identify 5 of the challenges. **=5marks**

(c). What do you understand by the term strategic extension campaign (SEC)? **3marks**

**Total = 23 marks**

4 (a). Planning in extension programme is mandatory. Vividly identify four (4) purpose of planning in extension **6 marks**

(b). Explain briefly the importance of Strategic Extension Campaign (SEC) in extension. **12marks**

(c). Define public relations (PR) and states clearly kits aims to the organisation. **5marks**