



NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi,
Abuja
Faculty of Agricultural Sciences
Department of Agricultural Economics and Extension
2020_2 Examination ...

Course Code: ARD 312
Course Title: Management of Agricultural Extension Personnel.
Credit Unit: 2
Exam Question: 2020_2
Total Score: 70 Marks
Instruction: Answer compulsory question 1 (25 marks) and any other 3 questions (15 marks each).
Time Allowed: Two hours.

- 1a. What does management as leading by example imply (5 marks).
 - b. Describe any five conditions for effective extension management (5 marks).
 - c. State the propositions of the Social Process Theory (5 marks).
 - d. Examine any five basic core competences required in agricultural extension management (5 marks).
 - e. Describe any five features of bureaucracy (5 marks).
- 2a. Write short notes on the what, how and why of management (10 marks).
- b. Describe any five personnel management processes (5 marks).
- 3a. Planning is not a single activity. Discuss (10 marks).
- b. Outline any five basis for departmentalisation (5 marks).
- 4a. Describe any five critical factors to be considered in staff recruitment (10 marks).
- b. What makes organisation an essential element of management ? (5 marks).
- 5a. Describe any five management functions of staffing (10 marks).
- b. State any five reasons for staff appraisal (5 marks).
- 6a. Discuss extensively the need for budgeting in an organisation (10 marks).
- b. State any five principles of effective control (5 marks).