



NATIONAL OPEN UNIVERSITY OF NIGERIA
UNIVERSITY VILLAGE, NNAMDI AZIKIWE EXPRESS WAY
PLOT 91, CADASTRAL ZONE, JABI ABUJA
FACULTY OF AGRICULTURAL SCIENCES
DEPT OF AGRICULTURAL ECONOMICS AND EXTENSION

2020_2 EXAMINATION ...

COURSE CODE: AEM 502

CREDIT UNITS: 2

COURSE TITLE: EXTENSION ORGANISATION, MANAGEMENT AND SUPERVISION

Total Score: 70 Marks

Time Allowed: 2 hours.

INSTRUCTION: Answer question 1(25 marks) and any other 3 questions (15marks each)

1. a. Define an agricultural extension organization. (5 marks)
 - b. Explain the following:
 - i) Principles of Management. (2 marks)
 - ii) Division of work (2 marks)
 - iii) Authority and Responsibility (2 marks)
 - iv) Discipline (2 marks)
 - v) Unity of command (2 marks)
 - c) Highlight the Concept of management. (10 marks)
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2. . Explain the following:
 - i) Decision Making Theory (3 marks)
 - ii) Human Relations Theory (3 marks)
 - iii) Social Process Theory (3 marks)
 - iv) Fusion Theory (3 marks)
 - v) Theory X and Y (3 marks)
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3. **a.** Explain the concept of supervision. (10 marks)

b. Highlight five (5) principles of effective supervision (5 marks)

4. a. What are the three basic motivating needs put forward by McClelland? (3 marks)

b. Explain the expectancy theory of motivation (6 marks)

c. Discuss the role Interventions in creating a conducive working environment (6 marks)

5. Discuss the following major procedures used in determining training needs:

a) Organizational analysis (5 marks)

b) Individual analysis (5 marks)

c) Group analysis (5 marks)

6. Explain the following phases of training:

i) Planning stage (3 marks)

ii) Training Needs Identification (3 marks)

iii) Curriculum Development. (3 marks)

iv) Implementation phase (3 marks)

v) Evaluation phase (3 marks)