



NATIONAL OPEN UNIVERSITY OF NIGERIA

University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja

Faculty of Agricultural Sciences,

Dept. of Agricultural Economics and Extension,

2020_2 Examination

Course Title: Farm Business Organization

Course Code: AEA310

Credit Unit: 3

Total Score: 70 Marks

Time Allowed: 3Hours

INSTRUCTION:

Answer Compulsory question 1 (30 marks) and any four (4) questions (10 marks each)

1. a) i) Define Resources. (2 marks)
ii) Discuss the four main groups of resources. (8 marks)
- b) Define and explain gross margin. (10 marks)
- c) Explain the following:
 - i) Farm management (2mks)

- ii) Budgeting (2mks)
- iii) A farmer budget. (2mks)
- iv) Economics in terms of resources allocation (2mks)
- v) Farm production records. (2mks)

2. a) Who is a farm manager? (2mks)

b) State four(4) attributes of a farm manager (4mks)

c) Outline four(4) requirements for an effective control system in managerial function of a farm manager.(4mks)

3 Explain the following: (10marks)

- i) Efficiency (2 marks)
- ii) Physical measures (2 marks)
- iii) Financial measures (2 marks)
- iv) Solvency (2 marks)
- v) Networth (2 marks)

4 a) State five (5) uses of gross margin. (5 marks)

b) Mention five (5) procedural steps used for gross margin analysis. (5marks)

5 Discuss the following: (10marks)

- i) The Balance sheet (2 marks)
 - ii) Asset (4 marks)
 - iii) Liabilities (4 marks)

6 . a) Explain what you understand by term decision making (5 marks)

b) State any five (5) steps involved in decision making. (5 marks)

7 a) State two (2) perceptions of farm management (4marks)

b) Outline the researchers perspectives of farm management (2mks)

c) Explain the following:

i) Farm organization. (2mks)

ii) Farm operations. (2mks)