NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja
Faculty of Agricultural Sciences, Dept. of Agricultural Economics and Extension,
PoP Examination Questions, November/December, 2019

Course code: AEM 411
Course title: social relationship and behavioral change
Time allowed: 3 hours
Credit unit: 3
Instruction: Answer question 1 (30 marks) and any other four (4) questions (10 marks each).

1. (a) Using good examples, differentiate between social role and social status.   **5 Marks**
   (b) (i) As an extensionist, state five (5) ways you will solve economic hindrances towards
         agricultural change.   **5 marks**
       (ii) Mention any five (5) principles of extension communication?   **5 marks**
   (c) (i) Mention and explain five (5) social indicators of social change in the society. **5 marks**
       (ii) Using good examples, describe planned or unplanned as a nature of social change**. 5marks**
   (d) Identify 5 social-cultural obstacles to agricultural development among farmers.   **5marks (=30 Marks)**

2. (a) Define "group"**.   2marks**
   (b) State four (4) advantages of using group approach in extension.   **6marks**
   (c) Identify four (4) cultural factors to be taken into consideration in persuading farmers to accept
         change. **2marks**

3. (a) List 5 ways in which resistance to change can be reduced in extension services.   **5marks**
   (b) Differentiate between extroverts and introverts as types of personality in society.   **5marks**

4 (a) Mention any four (4) characteristics of the change process.   **4 marks**
   (b) Expatiate the four (4) characteristics of the change process mentioned in 4a above. **=6 Marks**

5. (a) Vividly list 5 theorists of the 19th century.   **5marks**
   (b) Clearly explain the idea put forward by Karl Marx OR Herbert Spencer as stages of societal
         development.   **5 marks**

6. (a) Succinctly explain the two (2) types of demonstration as a strategy for introducing change**.   4marks**
   (b)Briefly explain four (4) reasons people resist change in agriculture.   **6 marks**

7. (a) Mention 10 factors that may affect dynamics among groups. **5marks**
    (b) State any five (5) different types of problem solving in a social system(society)?   **5marks**