



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**91, CADASTRAL ZONE, UNIVERSITY VILLAGE, JABI, ABUJA**  
**FACULTY OF MANAGEMENT SCIENCES**  
**EXAMINATION 2019\_2**  
**EXAM QUESTIONS**

**COURSE CODE: ENT 310**

**CREDIT UNIT: 2**

**COURSE TITLE: CULTURAL CHANGE AND ENTREPRENEURSHIP**

**TIME ALLOWED: 2 HOURS**

- Instruction: 1. Attempt question number one (1) and any other two (2)**
- 2. Question number one (1) is compulsory and attracts 30 marks, while any other two questions attract 20 marks each**
- 3. Present your answers to each question in a clear and orderly manner**

- 1a.** What do you understand by Role Model? [5marks]
- b.** Discuss the main occupation of the Fulani Tribe in Nigeria [10marks]
- c.** Write Short notes on the origin of the following ethnic groups in Nigeria:
- i.** The Benin Culture [5marks]
- ii.** The Ijaw Culture [5marks]
- iii.** The Itsekiri Culture [5marks]
- 2a.** Discuss the five (5) conditions fulfilled in a contract before it can be enforceable on someone [10marks]
- b.** Elucidate the five (5) Classes of a contract by Kufi (2005) [10marks]
- 3.** Write short notes on each of the following.
- i.** Hire purchase [5marks]
- ii.** Delivery of wrong quantity [5marks]
- iii.** Warranty [5marks]
- iv.** Sales by description [5marks]
- 4a.** Discuss the Structure of Economic Activities in Nigeria. [10marks]
- b.** Explain the problems confronting Nigerian economy [10marks]
- 5a.** Define Business Plan from Three (3) different Authors [6marks]
- b.** Explain Seven (7) Stages in Value Analysis of a Product [14marks]