****

**NATIONAL OPEN UNIVERSITY OF NIGERIA**

**91, CADASTRAL ZONE, UNIVERSITY VILLAGE, JABI, ABUJA**

**FACULTY OF MANAGEMENT SCIENCES**

**JANUARY 2018 EXAMINATION**

**EXAM QUESTIONS**

**COURSE CODE: CRD 430 CREDIT UNIT: 2**

**COURSE TITLE: COOPERATIVES EXTENSION**

**TIME ALLOWED: 2 HOURS**

**Instructions: 1. Attempt question Number one (1) and any other two (2).**

**2. Question number 1 is Compulsory and carries 30 marks,**

**while the other questions carry 20 marks each.**

**3. Present all your points in coherent and orderly manner.**

1. a. Discuss any 5 contributions of extensions services to national development 15 marks

b. What is Sustainable Agricultural and Rural Development 3 marks

c. List 4 functions of extension services in Nigeria 4 marks

d. Discuss any 4 objectives of extension services 8 marks

1. a. What is communication? 3 marks

b. List the different steps followed when embarking on a field trip 5 marks

c. Identify and discuss how any 3 channels of communication are used for grassroots mobilisation. 12 marks

1. a. Identify the factors affecting the selection of a communication method 5 marks

b. Compare and contrast the qualifications and tasks of the different categories of extension workers 15 marks

1. a. Who is an opinion leader? 3 marks

b. Identify any 5 roles of opinion leaders in cooperative extension service 5 marks

c. Discuss any 4 reasons for attitude change within a rural population 12 marks

1. Write short notes on the following
2. Strategic planning
3. Tactical planning
4. Contingency planning
5. Training and Visiting (T&V) Extension System 20 marks