**NATIONAL OPEN UNIVERSITY OF NIGERIA**

**91, CADASTRAL ZONE, NNAMDI AZIKIWE EXPRESS WAY, JABI-ABUJA**

**FACULTY OF MANAGEMENT SCIENCES**

**JANUARY 2018 EXAMINATION QUESTIONS**

**Course Code: BUS714 Credit Unit: 2.**

**Course Title: Principles of Management**

**Time Allowed: 2 Hours.**

**Instructions: 1. Attempt Question 1 and any other two (2) Questions.**

**2. Question 1 is compulsory and carries 30 marks while the other 2 Questions carry 20 marks each.**

**3. Present all your points in coherent and orderly manner.**

**QUESTION 1 (Compulsory)**

1. Explain Adam Smiths (1976) concept of division of labour. State why managers are regarded as resources and why they have to be efficient and effective**(10marks)**
2. State the basic tenets of the Scientific Management, Administrative Management theorist and Human Relations theorist. What are the major contributions of the contemporary management school of thought?**(10marks)**
3. Explain any five (5) of the basic principles of time management. **(10marks)**

**QUESTION TWO**

1. Distinguish between specific and general environment. **(10 marks)**
2. Elaborate on the stages employees go through during periods of change. **(10 marks)**

**QUESTION THREE**

1. Critically examine how two (2) changes can be carried out without problems in an organization?**(10 marks)**
2. Explain the six (6) box model for understanding organization presented by Weisberg (1987). **(10 marks)**

**QUESTION FOUR**

1. Discuss the basis for the formation of organization **(10Marks)**
2. Explain the organizational structure and design. What do you understand by the contingency approach to organizational design?**(10 Marks)**

**QUESTION FIVE**

1. Differentiate between Abraham Maslows, hierarchical needs theory and Vroom’s Expectancy Theory **{10 marks )**
2. Compare and contract Negative Physical Kita, Negative Psychological Kita, and Positive Kita.Which of these three in your opinion and in your environment is more effective?

**(10 marks)**