

Hire Purchase

Condition

Warranty

An Estoppel

Delivery

instruction given by the first

is an agreement between two parties for the second party to have an item under some conditions, until such conditions are fulfilled the item is still that of the first

is a term use that if not fulfilled can cancel a

is a condition of sales that if discovered lead to a right of damage only or possible

_is a legal principle that precludes a person from alleging facts that are contrary to his previous claims or actions.

is the voluntary transfer of possession from one person to another

party.

party.

contract

replacement.

FBQ

FBQ

FBQ

FBQ

FBQ

Remark 11

eExam

eExam

eExam

eExam

eExam

eExam

eExam

	FBQ		Leadership			eExam
J	rbQ	is the process of motivating others to work to meet specific objectives	Leavership			
	FBQ	_is an economic system in which the production of goods and services is left in the hands of private enterprise	Free Market Economy			eExam
	FBQ	_is all of the activities of an individual or group of individuals in producing and distributing goods and services to customers.	Business			еЕхат
	FBQ	Consumers are always referred to as a	king.			eExam
	FBQ	is the sum total of business activities that have creation, maintenance, expansion of a concept which aim to exist for a profit.	A Business enterprise			еЕхат
	FBQ	_is made up of trade and all activities that make trade possible.	Commerce			eExam
	FBQ	_refers to the sale, transfer or exchange of goods and services for money or other goods/benefits.	Trade			еЕхат
	FBQ	The point reached when the money from product sales equals the costs of making and distributing the product is known as	Break-even point			eExam
	FBQ	is the amount of an individual's income that is left for spending, investing or saving after paying taxes and paying for personal necessities, such as food, shelter and clothing.	Discretionary income			eExam

FBQ	The minimum price a trader is prepared to receive in exchange for his/her product is referred to as	Base price			eExam
FBQ	Anything that can be offered to a market for attention, acquisition, and consumption that might satisfy a need or want is referred to as	Product			еЕхат
FBQ	The four Ps of marketing are	Product Price Place and Promotion			eExam
FBQ	_can be defined as the combination of marketing decisions that are used to market specific products over a specified time period.	Marketing mix			еЕхат
FBQ	A page of a ledger is referred to as	folio			eExam
FBQ	is the price for which the promise is bought.	Consideration			eExam
FBQ	A situation where an offer is made and acceptance is subject to legal obligation is referred to as	Unilateral Contract			eExam
FBQ	Contract that is written, oral or under seal is called	Expressed contract			eExam
FBQ	_are goods identified and agreed upon at the time of the sale.	Specific goods			eExam
FBQ	is an informal contract which may be written, oral or mere conduct of the parties.	Simple contract			eExam
FBQ	_is a written form of contract that is signed by both parties and sealed.	Contract under seal			eExam

FBQ	is a promise or a set of promises, for the breach of which the law gives a remedy or the performance of which the law recognizes as a duty.	Contract			eExam
FBQ	_is an association of individuals who agreed to and jointly pool their capital together in order to establish and own a business venture distinct from others.	A Company			еЕхат
FBQ	_is the document that regulates the activities of a partnership business.	Article of Partnership			еЕхат
FBQ	There are two types of partnership:	Limited and Ordinary Partnership			eExam
FBQ	_is an association of two to twenty persons carrying on a business in common with the view of making profit.	Partnership			eExam
FBQ	_is a limited form of line authority given to functional experts over certain specialized activities under the normal supervision of managers belonging to other department.	Functional Authority			еЕхат
FBQ	_is defined as an organization in which line authority, staff authority and functional authority exist together.	Functional organization			eExam
FBQ	An organization in which the jobs or functions to be carried out are clearly defined in order to achieve the target is referred to as	Administrative Organization			eExam

FBQ	A person who recognizes a business opportunity and who organizes, manages, and assumes the risk of a business enterprise focusing on that business opportunity is referred to as	An Entrepreneur	еЕхат
FBQ	_is an independently owned and managed business that serves a limited geographic area and it is not dominant in its industry.	Small Business	eExam
FBQ	_operates on the principles that a small payment (or premium) by a large number of people will cover even a substantial loss that may occur to a relative few	Insurance	eExam
FBQ	_is a category of risk in which loss is the only possible outcome	Pure risk	eExam
FBQ	_is the type of risk that has three possibilities; There can be a loss situation, a no loss situation (breakeven) or profit (gain).	Speculative risk	eExam
FBQ	is the potential of gaining or losing something of value	Risk	eExam
FBQ	_is the subjective judgment people make about the severity and probability of a risk, and may vary person to person.	Risk perception	eExam
FBQ	_are risks which both its origin and its consequential effect is impersonal.	Fundamental risks	eExam
FBQ	_are risks that its origin and its effect are individual in nature.	Particular risks	eExam
FBQ	Virtually all businesses in Nigeria are large corporations [Correct or Not correct]	Not Correct	eExam

FBQ	The primary difference between a sole proprietorship and a partnership is that the partnership has more than one owner [Correct or Not correct]	Correct			eExam
FBQ	The term unlimited liability means that a sole proprietor or a partner is personally responsible for all of the firm's debts [Correct or Not correct]	Correct			еЕхат
FBQ	In a partnership, the partners and the firm are legally inseparable [Correct or Not correct]	Correct			eExam
FBQ	One advantage of a partnership is the ability to acquire greater access to capital resources by taking on new partners. [Correct or Not correct]	Correct			еЕхат
FBQ	A multinational corporation sells its products overseas but produces them domestically [Correct or Not correct]	Not Correct			eExam
FBQ	Three types of motives are	Rational Emotional and Patronage			eExam
FBQ	is a motive that can be defended by reasoning or logical argument.	Rational motive			eExam
FBQ	are feelings experienced by a customer through association with a product	Emotional motives			eExam
FBQ	_are the reasons or considerations which makes a buyer to prefer one particular retailer, outlet or service provider over others.	Patronage Motives			eExam

FBQ	_is a statement of all debits and credits in a double- entry account book, with any disagreement indicating an error.	Trial Balance	еЕхат
FBQ	_is the total amount supplied by owner of the business or owners' equity or net worth	Capital	eExam
FBQ	_consist of money owing on goods supplied to the firm, and for expenses and loans given to the firm.	Liabilities	eExam
FBQ	A statement of the assets, liabilities, and capital of a business or other organization at a particular point in time, detailing the balance of income and expenditure over the preceding period is referred to as	Balance Sheet	eExam
FBQ	An item of property owned by a person or company, regarded as having value and available to meet debts, commitments, or legacies is referred to as	Asset	eExam
FBQ	_is the balance of a customer bank account that displays on a bank statement.	ledger balance	еЕхат
FBQ	A book in which the monetary transactions of a business are posted in the form of debits and credits is called a	Ledger	eExam
FBQ	Journal entries can consist of several recordings, each of which is either a	Debit, Credit	еЕхат
	FBQ FBQ FBQ FBQ	is a statement of all debits and credits in a double-entry account book, with any disagreement indicating an error. FBQis the total amount supplied by owner of the business or owners' equity or net worth FBQconsist of money owing on goods supplied to the firm, and for expenses and loans given to the firm. FBQ A statement of the assets, liabilities, and capital of a business or other organization at a particular point in time, detailing the balance of income and expenditure over the preceding period is referred to as FBQ An item of property owned by a person or company, regarded as having value and available to meet debts, commitments, or legacies is referred to as FBQ Ais the balance of a customer bank account that displays on a bank statement. FBQ A book in which the monetary transactions of a business are posted in the form of debits and credits is called a FBQ Journal entries can consist of several recordings, each of which is either a	Lis a statement of all debits and credits in a double entry account book, with any disagreement indicating an error. FBQ Lis the total amount supplied by owner of the business or owners' equity or net worth FBQ Consist of money owing on goods supplied to the firm, and for expenses and loans given to the firm. FBQ A statement of the assets, liabilities, and capital of a business or other organization at a particular point in time, detailing the balance of income and expenditure over the preceding period is referred to as FBQ An item of property owned by a person or company, regarded as having value and available to meet debts, commitments, or legacies is referred to as FBQ A A ledger balance FBQ A A book in which the monetary transactions of a customer bank account that displays on a bank statement. FBQ Journal entries can consist of elegacies is called a ledger of several recordings, each of which is either a ledger of the control of the control of several recordings, each of which is either a ledger of the control of the control of the control of several recordings, each of which is either a ledger of the control

	FBQ	A	journal	eExam
		_is a record of financial transactions in order by date		
	FBQ	_is a financial statement that summarizes the revenues, costs and expenses incurred during a specific period of time, usually a fiscal quarter or year.	profit and loss statement	еЕхат
)	FBQ	in finance or business, is the degree to which the current assets of an individual or entity exceed the current liabilities of that individual or entity.	Solvency	еЕхат
	FBQ	is a contractual agreement in which a borrower receives something of value now and agrees to repay the lender at some date in the future, generally with interest.	Credit	eExam
	FBQ	is the process of ensuring that product or service is available when and where it is required.	Distribution	еЕхам
	FBQ	_are products and services that consumers buy frequently, immediately and with less or minimum comparison and effort.	Convenience Products	еЕхат
	FBQ	_are less frequently purchased consumer products and services that consumers compare carefully on suitability, price, quality, and style.	Shopping products	еЕхат
	FBQ	_are those products bought by final consumers for personal consumption.	Consumer Products	eExam

FBQ	_are consumer products that customers really want and are willing to make special efforts to get them	Specialty Products					eExam
FBQ	are consumer products that the consumer either does not know about or knows about but does not normally think of buying	Unsought products					eExam
FBQ	Products purchased for further processing or use in conducting a business is referred to as	Industrial Products					eExam
FBQ	The course of a product's sales and profits over its lifetime is known as the	Product Life Cycle					eExam
FBQ	is a scientific technique, concerned with planning, organizing and control of flow of materials, from their initial purchase to destination	Material management					eExam
MCQ	The primary difference between multinational corporations and international corporations is that	international corporations sell in overseas markets whereas multinationals both sell and produce overseas	multinationals sell in overseas markets whereas international corporations both sell and produce overseas	multinationals are more profitable because they operate in more countries	international corporations adopt technologies from all countries while multinationals use the technologies appropriate only to their home countries	A	eExam
MCQ	One disadvantage to the corporate form of business organization is that	decision making is complicated by the large number of shareholders	corporate dividends are taxed twice, once as corporate income and once as personal income	the threat of a takeover looms large most of the time	bondholders have first claim to a corporation's profits	В	eExam
MCQ	A corporate owner's, or shareholder's, liability is limited to the value of his or her shares because a corporation	is less risky than a proprietorship or partnership	can never go bankrupt	exists as a legal entity independent of its owners	provides liability insurance for shareholders	С	eExam

MCQ	In a partnership, liability is and each partner can be held liable for the business' entire debt	limited	Low	unlimited	high	С	eExam
MCQ	All of the following are claimed advantages of joint ventures EXCEPT:	Joint ventures between firms in different countries can create new market opportunities	Management of the joint venture will never lead to disagreements	Manufacturing costs will be divided between the firms in the venture	the costs of a new project can be split between the companies involved	В	eExam
MCQ	Which of the following statements about most public limited companies is true?	They are owned and controlled by the government	They are owned and controlled by the workers	They are owned by the directors but controlled by the shareholders	They are owned by shareholders but controlled by directors	D	eExam
MCQ	The main reason why the owners of many private limited companies convert into public limited companies is because:	They want to raise additional capital to expand the business	They want to keep the annual accounts secret	They want to gain the benefits of limited liability	They do not want to remain in the private sector	Α	eExam
MCQ	Which of the following statements best applies to a Public Limited Company (PLC)?	Its accounts can be kept private and it receives little coverage in the business	It is owned by shareholders who can sell their shares in the Stock Exchange	It is quick and easy to set up with few legal formalities	It is owned by the government and is in the public sector	В	eExam
MCQ	Which of the following is NOT a feature of a private limited company?	Shares can be issued to raise capital	All owners of the business have limited liability	Shares can be bought and sold on the Stock Exchange	The business continues after the death of shareholders	С	eExam
MCQ	One of the advantages of a partnership form of business organisation is that:	the business has access to more capital than a sole trader	the business survives the death of the partners	shares can be sold on the Stock Exchange	all partners always have limited liability	A	eExam
MCQ	One of the disadvantages of a sole trader business is that:	Decisions take too long to make	As they are government owned there is no profit motive	Capital is limited to owner's savings and bank loans	the owners may disagree	С	eExam
MCQ	One of the claimed advantages of a sole trader business is that:	Decisions and responsibilities can be shared	The owner has independence	Shares can be sold to raise capital	Owners have limited liability	В	eExam
MCQ	The best definition of a sole trader form of business organisation is:	The firm has a single customer	There is a single firm in the industry	The business only employs one person	The business is owned by one person	D	eExam
MCQ	A partner who is entitled to a share of the profits from a partnership is known as:	a managing partner	a salaried partner	an equity partner	a limited liability partner	С	eExam
MCQ	The maximum number of persons who are legally allowed to operate in a partnership is:	No legal limit	2	20	100	A	eExam

MCQ	Which one of the following is an unincorporated organisation?	Limited liability partnership	General partnership	Public limited company	Private limited company	В	eExam
MCQ	The main disadvantage of a general partnership is:	disagreement amongst partners	shared management	difficulty of termination	the unlimited liability of the partners	D	eExam
MCQ	Which of the following is an advantage of a sole proprietorship?	ease of starting a business	being your own boss	pride of ownership	all of the above	D	eExam
MCQ	Aprovides for the greatest degree of continuity	general partnership	joint venture	Proof reader	corporation	D	eExam
MCQ	Which of the following is probably the most important reason for incorporating?	shared management	increased flexibility	limited liability of shareholders	more money for investment	С	eExam
MCQ	A partner is an owner who has unlimited liability and is active in managing the firm	senior partner	silent partner	limited partner	general partner	D	eExam
MCQ	A partner who is not actually involved in the partnership but lends his name for public relations purposes is a:	silent partner	nominal partner	general partner	dominant partner	В	еЕхат
MCQ	Ais a business with two or more owners:	partnership	public corporation	conglomerate	corporation	A	eExam
MCQ	The simplest form of business ownership is a:	partnership	proprietorship	corporation	cooperative	В	eExam
MCQ	The form of business organization that has the largest sales volume is the:	corporation	partnership	cooperative	multinational	Α	eExam
MCQ	The external environment:	is difficult to separate from an organisation's internal environment	is that portion of the environment that is controlled by top management	lies outside of the formal organizational boundaries	is the organisation's hierarchical structure	С	eExam
MCQ	An entrepreneur is characterized by the following personality traits:	Creativity and innovation	Commitment and determination	Opportunity- orientated	All of the above	D	eExam
MCQ	The following are challenges of owning your own business, except:	Guaranteed income	Hard work	Demand for full responsibility	Sacrificing quality family life	A	eExam
MCQ	The general environment includes all of the following elements except:	Technological elements	Regulatory bodies	Economic elements	Legal-political elements	В	eExam
MCQ	Which one of the following systems cannot be classified as an economic system?	The socialist system	The communist system	A free market system	A deliberate system	D	eExam

MCQ	Money deposited in a savings account without being withdrawn will earn	a fee	discount	interest	commission	С	eExam
MCQ	The two types of partnership are:	Limited and Unlimited	Ordinary and Extraordinary	Limited and Ordinary	Simple and Complex	С	eExam
MCQ	There are five types of partners and they include the following EXCEPT:	Open Partners	Normal/Passive Partner	Dormant/Sleeping Partner	Active Partner	A	eExam
MCQ	The following method could be used by partner to fund their business EXCEPT	Borrowing from the bank	Ploughing back profits	Contribution from members	Through money doublers	D	eExam
MCQ	The following are kinds of companies except:	Unlimited Liability Companies	Ordinary Liability Companies	Limited Liability Company by Guarantee	Limited Liability Companies by Shares	В	eExam
MCQ	Features of a private company include the following EXCEPT	Publication of Accounts: not required to publish annual account.	Issuance of Shares: cannot sell shares to the public	Unlimited liability	Membership: a minimum of 2 and a maximum of 50	С	eExam
MCQ	A contract may be null and void depending on any of the following reasons EXCEPT:	Mistake	Representation	Undue difference	Illegality	В	eExam
MCQ	A contract may be discharged through:	Breach of contract	Express agreement	Sales	Performance	С	eExam
MCQ	is concerned with the maximization of a firm's earnings after taxes.	Profit maximization	Shareholder wealth maximization	Stakeholder maximization	EPS maximization	A	eExam
MCQ	is concerned with the acquisition, financing, and management of assets with some overall goal in mind.	Financial management	Profit maximization	Agency theory	Social responsibility	A	eExam
MCQ	What is the most appropriate goal of the firm?	EPS maximization	Stakeholder maximization	Profit maximization	Shareholder wealth maximization	D	eExam
MCQ	A concept that implies that the firm should consider issues such as protecting the consumer, paying fair wages, maintaining fair hiring practices, supporting education, and considering environmental issues is referred to as:	Financial management	Social responsibility	Agency theory	Profit maximization	В	eExam
MCQ	The decision involves determining the appropriate make-up of the right-hand side of the balance sheet	capital budgeting	asset management	investment	financing	D	eExam
MCQ	To whom does the Treasurer most likely report?	Chief Financial Officer	Vice President of Operations	Chief Executive Officer	Board of Directors	A	eExam

MCQ	All constituencies with a stake in the fortunes of the company are known as	shareholders	stakeholders	creditors	customers	В	eExam
MCQ	Principles of organizations include the following except:	Division of work	Authority and responsibility	Individuality	Unity of command	С	eExam
MCQ	The two types of authority relationships are	True and Advising	Rigid and Flexible	Personal and Corporate	None of the above	А	eExam
MCQ	Types of Administrative Organisation include the following EXCEPT:	Functional organization	Round organization	Line and staff organization	Line organization	В	eExam
MCQ	A is an economic system in which the production of goods and services is left in the hands of private enterprise	Representative democracy	Mixed economy	Free Market Economy	Totalitarian government	С	eExam
MCQ	Factors which constitute part of the internal environment that influence decision-making and marketing strategy include:	Management structure	Product policies	Organizational polices	All of the above	D	eExam
MCQ	is the process of motivating others to work to meet specific objectives	Leadership	Motivation	Autocracy	Democracy	A	eExam
MCQ	plans are usually concerned with the achievement of longer term objectives	Tactical	Strategic	Long-term	Short-term	В	eExam
MCQ	General information about an organization like appointments, election of powers of directors, voting rights and transfer of shares are mentioned in:	Charter of Company	Article of Association	Prospectus	None of the above	С	eExam
MCQ	Dividing a market into distance groups of buyers who have distinct needs, characteristics, or behaviour and who might require separate products or marketing mixes is referred to as:	Marketing mix	Marketing Penetration	Market Segmentation	Marketing control	С	eExam
MCQ	is an independently owned and managed business that serves a limited geographic area and it is not dominant in its industry.	Small business	Start-up business	Personal business	Sole proprietorship	A	eExam
MCQ	is a motive that can be defended by reasoning or logical argument.	Emotional motive	Rational motive	Patronage motive	Common sense motive	В	eExam

MCQ	are feelings experienced by a customer through association with a product	None of the above	Rational motives	Patronage motives	Emotional motives	D	eExam
MCQ	is the total amount supplied by owner of the business or owners' equity or net worth	Savings	Credit	Equity	Capital	D	eExam
MCQ	consist of money owing on goods supplied to the firm, and for expenses and loans given to the firm.	Liabilities	Credit	Bad debt	None of the above	A	eExam
MCQ	A statement of the assets, liabilities, and capital of a business or other organization at a particular point in time, detailing the balance of income and expenditure over the preceding period is referred to as	Account statement	Balance sheet	Expenses	None of the above	В	eExam
MCQ	An item of property owned by a person or company, regarded as having value and available to meet debts, commitments, or legacies is referred to as	Capital	Stock	Asset	Goods	С	eExam
MCQ	is the balance of a customer bank account that displays on a bank statement.	Personal balance	Ledger balance	Account balance	Trade balance	В	eExam
MCQ	A book in which the monetary transactions of a business are posted in the form of debits and credits is called a	Financial book	Account book	Balance sheet	Ledger	D	eExam
MCQ	A is a record of financial transactions in order by date	journal	ledger	statement	None of the above	A	eExam
MCQ	Ais a financial statement that summarizes the revenues, costs and expenses incurred during a specific period of time, usually a fiscal quarter or year.	profit and loss statement	Balance Sheet	Statement	None of the above	A	eExam
MCQ	is a contractual agreement in which a borrower receives something of value now and agrees to repay the lender at some date in the future, generally with interest.	Contract	Credit	Authority	None of the above	В	eExam

	MCQ	is the process of ensuring that product or service is available when and where it is required.	None of the above	Delivery	Distribution	Supply	С	еЕхат
	MCQ	are products and services that consumers buy frequently, immediately and with less or minimum comparison and effort.	Cheap products	Common products	Normal products	Convenience products	D	eExam
	MCQ	are less frequently purchased consumer products and services that consumers compare carefully on suitability, price, quality, and style.	Consumer products	Shopping products	Quality products	Specialty products	В	eExam
	MCQ	are those products bought by final consumers for personal consumption.	Consumer products	Specialty products	Personal products	Final products	A	eExam
	MCQ	are consumer products that customers really want and are willing to make special efforts to get them.	Specialty products	Unique products	Expensive products	Designer products	А	eExam
	MCQ	Products purchased for further processing or use in conducting a business is referred to as	Industrial products	Raw materials	Assets	Unrefined products	A	eExam
	MCQ	are consumer products that the consumer either does not know about or knows about but does not normally think of buying.	Unpopular products	Low quality products	None of the above	Unsought products	D	eExam
	MCQ	The course of a product's sales and profits over its lifetime is known as the	Product Life Journey	Product Life Cycle	Product Lifetime	Product Decline	В	eExam
	MCQ	is a scientific technique, concerned with planning, organizing and control of flow of materials, from their initial purchase to destination.	Product management	Resource management	Marketing management	Management	С	eExam
Shov	ving 1 to 150 of	150 entries			Previous 1	Next		